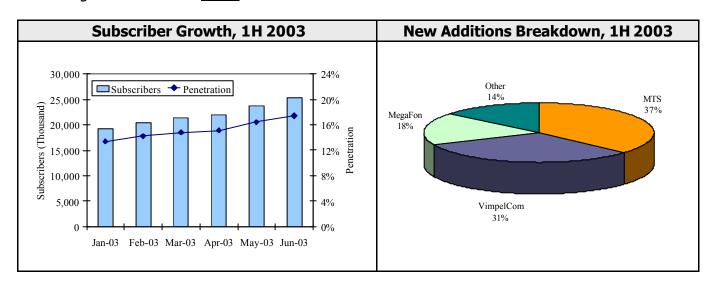
Russian Cellular Market Watch June 2003

J'son & Partners



<u>Statistics</u>: In June, the number of cellular subscribers in Russia (GSM, TDMA/DAMPS, NMT, IS-95, IMT-MC-450) reached **<u>25.32 million</u>**. Overall penetration in Russia reached **<u>17.4%</u>** of the population. Cellular penetration in the Moscow Licensed Area (MLA) reached almost **<u>54%</u>**¹ and in the St. Petersburg Licensed Area – **<u>43%</u>**².





Additions: In June, the number of cellular subscribers in Russia rose **<u>6.7%</u>**. Gross additions were **<u>1.58 million</u>** subscribers. MTS was the leader in terms of new additions in Russia, with VimpelCom in the MLA.

Top 10 Cellular Operators

	Operator	Total Subs as of June 30	YTD Growth (%)	Moscow Subs as of June 30
1.	MTS	9,320,000	40%	4,140,000
2.	VimpelCom	7,450,000	45%	4,437,000
3.	MegaFon	4,246,000	44%	440,300
4.	SMARTS	819,500	52%	n/a
5.	Uralsvyazinform*	786,022	57%	n/a
6.	N. Novgorod Cellular	248,025	44%	n/a
7.	Tomsk Cellular Communications	155,989	54%	n/a
8.	Yekaterinburg-2000	143,500	81%	n/a
9.	Yeniseytelecom	141,715	88%	n/a
10.	SibChallenge	126,000	100%	n/a

Sources: J'son & Partners; Sotovik

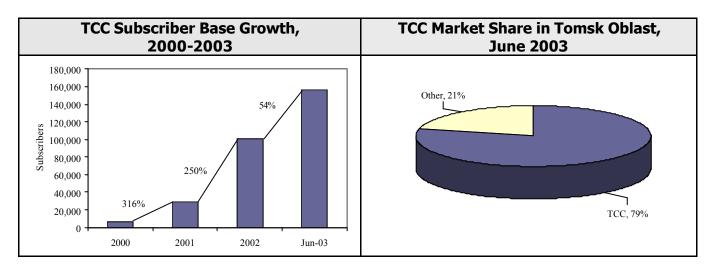
* Consolidated all regions and standards (GSM, TDMA/DAMPS, NMT, IS-95)

¹ According to the last population census, the population of the MLA was 16,984,800.

² According to the last population census, the population of the St. Petersburg Licensed Area was 6,340,500.

Operator Profile: Tomsk Cellular Communications (TCC)

Tomsk Cellular Communications (TCC) provides GSM services in Tomsk Oblast and is one of the most rapidly developing independent regional cellular operators in Russia. Since December 2002, the operator has been in the Top-10 Russian Cellular Operators.



Sources: Company data; J'son & Partners; Sotovik

TCC Timeline:

- \Rightarrow June 2003: Subscriber base reached 150,000. Base stations increased to 70.
- \Rightarrow December 2002: TCC celebrated 100,000 subscribers.
- \Rightarrow July 2002: TCC connected 50,000 subscribers.
- \Rightarrow August 1999: TCC launched commercial operations of its GSM-900 network with 5 base stations and 734 subscribers.

Plans for 2003:

- \Rightarrow To increase the number of base stations up to 110 and the number of subscribers to 215,000
- \Rightarrow To launch SimMP, a mobile payment system allowing cashless payments for goods and services (second half of 2003)
- \Rightarrow To launch GPRS and MMS (third quarter of 2003)

For further information please contact:

J'son & Partners	Sotovik
Oksana Pankratova	Alexei Boiko
e-mail: <u>OPankratova@json.ru</u>	e-mail: <u>sotovik@sotovik.ru</u>
tel: +7(095) 925 7245	tel: +7(095) 231 7946
fax: +7(095) 925 9177	fax: +7(095) 231 7947
www.json.ru	www.sotovik.ru

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