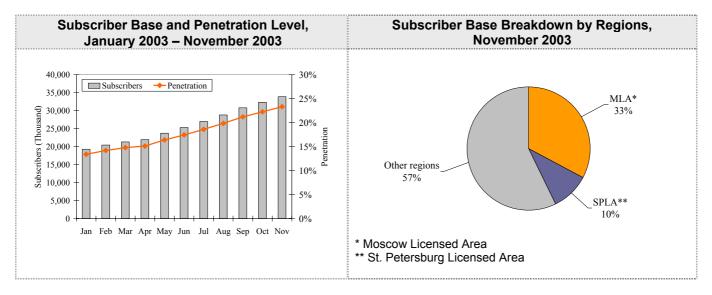




# Statistics

In November, the number of cellular subscribers in Russia (GSM, TDMA/DAMPS, NMT, IS-95, IMT-MC-450) reached **33.87 million.** The overall penetration level in Russia rose to **23.3%.** The share of GSM almost reached 95%. The penetration level in the Moscow Licensed Area exceeded **65%**, in the St. Petersburg Licensed Area - **53%**.



Sources: J'son & Partners; company data

### » Additions

In November, net additions were **1.55 million** subscribers. The subscriber base in Russia grew 4.8%.

**Top-10 Russian Cellular Operators** 

	Operator	Total Subs as of November 30	YTD Growth (%)	Moscow Subs as of November 30
1.	MTS	12,440,000	87%	4,710,000
2.	VimpelCom	10,585,000	105%	5,450,000
3.	MegaFon	5,807,225	96%	803,554
4.	Uralsvyazinform	1,117,100	130%	-
5.	SMARTS	1,090,100	102%	-
6.	N. Novgorod Cellular	334,444	94%	-
7.	Yeniseytelecom	205,750	170%	-
8.	Yekaterinburg-2000	172,774	117%	-
9.	Dal` Telecom International	175,632	142%	-
10.	Baykalwestcom	169,134	153%	-

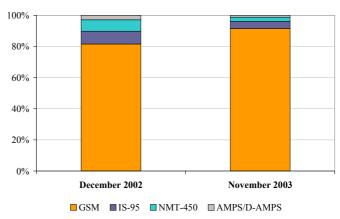
Sources: J'son & Partners; company data



## » Operator Profile: Uralsvyazinform

Cellular communications services are provided both by Uralsvyazinform itself (Perm branch - GSM, NMT-450, and AMPS/D-AMPS, Tchelyabinsk and Tyumen branches — IS-95) and its daughter companies. The share of daughter companies in the total subscriber base is more than 65%. The share of GSM subscribers in the subscriber base grew from 82% as of December, 2002 to 92%.

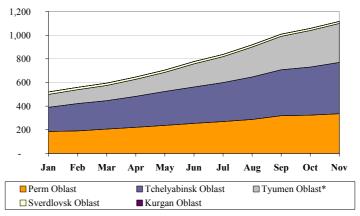
## Uralsvyazinform Subscriber Base Breakdown by Standards, December 2002 - November 2003



Sources: J'son & Partners; company data

As a result of the consolidation in September 2002, MRK Uralsvyazinform appeared in Top-10 Russian Cellular Operators list as number 5 operator. In August 2003, Uralsvyazinform managed to surpass SMARTS and moved to the  $4^{\rm th}$  position.

#### **Uralsvyazinform Subscriber Base Growth, 2003**



<sup>\*</sup> including Khanty-Mansiyskiy and Yamalo-Nenetskiy AO

Sources: J'son & Partners; company data

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